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Preliminary Business Plan

Plzeň District Heating System Upgrade

Prepared by SEVEn Pacific Northwest National Laboratory Tecogen

Prepared: September 1994

Printed: June 1996



Pacific Northwest National Laboratory Advanced International Studies

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PACIFIC NORTHWEST NATIONAL LABORATORY

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for the

UNITED STATES DEPARTMENT OF ENERGY

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Plzeň District Heating System Upgrade

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Pacific Northwest National Laboratory Washington, DC 20024

Disclaimer

This business plan has been prepared on behalf of the City of Plzeň, Czech Republic, by the Pacific Northwest National Laboratory (PNNL) and its subcontractors, Tecogen and SEVEn (the Czech Center for Energy Efficiency) under funding providing by the U.S. Agency for International Development's Support for Eastern European Democracy (SEED) Program.

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Summary

The City of Plzeň, Czech Republic, is faced with two issues regarding the district heating system serving the municipality. The system needs to have physical upgrades to replace equipment nearing the end of its useful life and to comply with upcoming environmental regulations. At the same time, the ownership and management structure of the district system are being transformed as a result of the privatization process under way in the Czech Republic. As majority owner of the district heating system, the City has the primary goal of ensuring that the heating needs of its customers are met as reliably and cost-effectively as possible.

Detailed analysis has been conducted to assist the City in deciding these issues. This work is documented in five reports: 1) demand-side technical and economic analyses, 2) supply-side technical and economic analyses, 3) an integrated demand/supply report, 4) the *Final Plzeň Heating Supply Report* and its appendices, and 5) this preliminary business plan.

The preparation of this plan included investigation of ownership, management, and technology alternatives; estimation of the market value of existing assets and investment requirements; and forecasting of future cash flow. Cash flows required to operate the system and pay loan interest and principal were used to estimate the price that will have to be charged in order for the proposed heating plant company to be a viable operation. Given the uncertainties in the future inflation rate, all analyses were done based on real prices, using estimated real escalation rates for fuel, labor, and other production costs.

The district heating system consists of the Central Plzeň co-generation plant, two interconnected heating plants (one of which supplies both hot water and steam), three satellite heating plants (two of which are interconnected), and cooperative agreements with three industrial facilities that generate steam and hot water. The majority of the plants are coal-fired, with some peaking units fired by fuel oil.

The total capacity of the heating system under consideration for financing is 323 MW heat in hot water, 99 MW in steam, and 55 MW electrical capacity in the heating plant. These plants, together with additional boilers in the Plzeň brewery and railway maintenance facilities (ŽOS) (a total of 72 MW heat capacity in steam), cover the demand for hot water at a capacity of 287 MW and for steam at 92 MW. Under the highest growth scenario, the maximum annual growth in demand for hot water is expected to be less than 1% to the year 2010. Hot water supply in 1993 was 2833 TJ/year, and steam was 881 TJ/year.

The City has divided its investment activities into near-term (1994-1996), mid-term (1997-2003), and long-term (2004-2010). The following near- and mid-term activities are the subject of this plan:

Near-Term - Based on the decision of the Plzeň Heating Co.'s Board of Directors, construct
desulfurization units and install baghouses on the heating plant's boilers to remove particulates.
Investment is also expected to extend the life of the Central and distributed plants, install baghouses
on TEZA (Plzeň Heating Supply Co.) units, complete construction of the East I transmission line to
connect the Letná and Doubravka satellite systems to the central system, and upgrade segments of
the transmission and distribution system. In addition, the City is considering initiating an energy

efficiency investment program for consumers—demand-side management—in the residential sector. Capital requirements for the supply- and demand-side activities are currently 778 million Kč and 230 million Kč, respectively.

Mid-Term - Install a new co-generation unit (75 MW thermal and 32 MW electrical capacity) on the
grounds of the central plant to increase heat production and implement most of the demand-side
management program. The demand-side program will acquire the equivalent of 21 MW thermal
generating capacity by the year 2000. Capital requirements for the supply- and demand-side
acquisition efforts are 1.184 billion Kč and 220 million Kč, respectively.

Anticipated long-term activities include installation of additional heating generation capacity, which will replace old units, and installation of efficiency measures to capture the rest of the efficiency potential.

The Central plant with its heat transmission lines (Plzeň Heating Co.) is in the process of being privatized. After the second wave of the coupon privatization process, the City will own 80.5% of this company's shares; the remainder will be sold to the public and restitution funds. The property of TEZA that is currently owned by the state —satellite heating plants and transmission lines—will be transferred to City ownership as of October 19, 1994. The property transfer would have Plzeň Heating Co. own the heating plants and the City (as successor to TEZA) all the district heating system transmission lines. The City is considering renting the Plzeň Heating Co. heat transmission lines and consolidating management of the entire heating supply system under a single company in order to eliminate duplication of administrative functions and to improve the operational efficiency of the system.

Preliminary projections indicate that in the scenarios considered the cost of supplied heat in Kč/GJ and, thus, of total annual residential heating will remain reasonable. Although the implementation of efficiency measures will increase the per unit price of heat by 9%, the typical annual household heating bill will decrease by 7-8%. These estimates are based on conservative assumptions, so appropriately implemented demand-side savings measures will apparently make it possible to achieve even more favorable economic results. Analysis showed that, in addition to reducing the economic burden on consumers, demand-side investment is expected to be the least-cost method for adding new capacity to the system. Energy efficiency programs also positively affect the environment by reducing emissions.

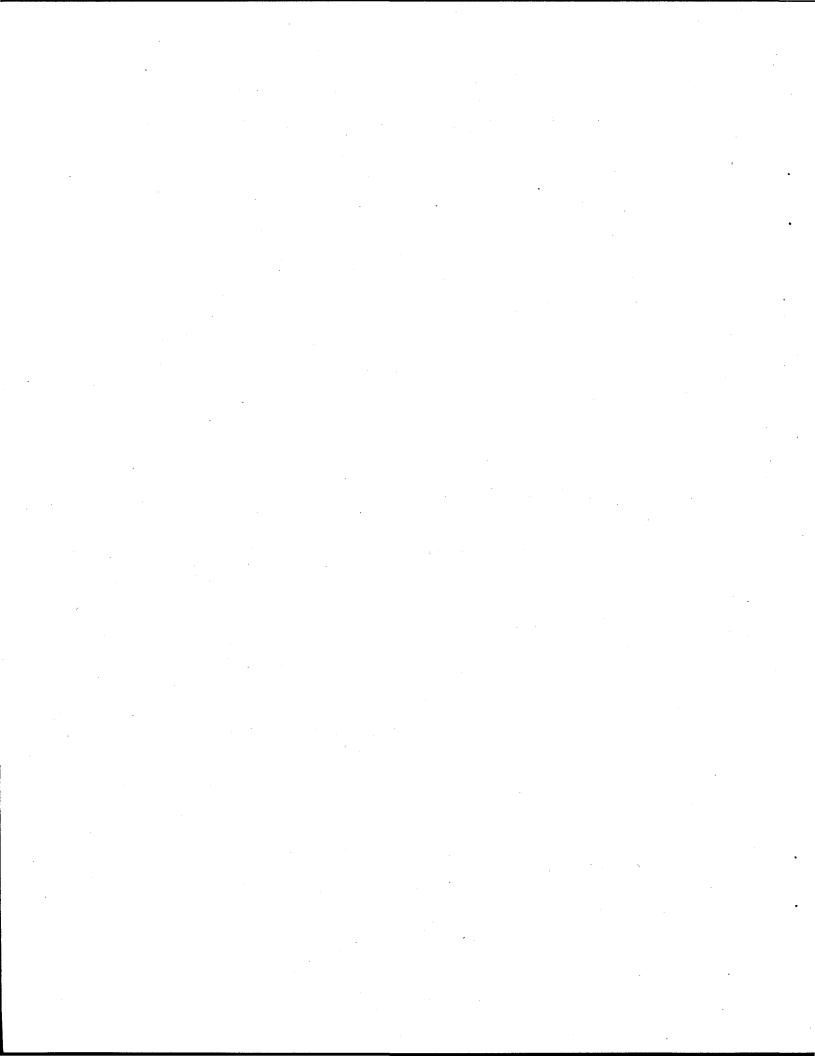
An effort was also made to document past cash flow to verify the validity of expected future cash flow. This task was difficult because in the past, the co-generation plant was operated under West Bohemian Energy Enterprises (formerly the Czech Energy Company [ČEZ], now West Bohemian Energy, a.s.) and the co-generation plant's accounting system was not set up to be separate from the rest of the enterprise.

This document is intended to provide potential lenders or investors with fundamental information for deciding whether they are interested in exploring this investment opportunity further. The City of Plzeň is also receptive to suggestions and recommendations for changing the organizational structure, as well as the financial terms and conditions for financing the investment program.

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⁽a) Pacific Northwest National Laboratory is operated for the U.S. Department of Energy by Battelle under Contract DE-AC06-76RLO 1830.



Contents

Sun	mary		iii
1.0	Intro	oduction	1
2.0	Des	cription of the Current System	3
	2.1	Energy Consumption Profile	5
	2.2	Fuel Base	8
	2.3	System Load Forecast	8
3.0	Prop	oosed System Upgrade	11
	3.1	Supply-Side Measures	11
	3.2	Demand-Side Measures	12
	3.3	Investment Requirements and Schedules	13
4.0	Orga	anization and Management	15
	4.1	Ownership	15
	4.2	Business Relations	15
	4.3	Current Management Structure	15
	4.4	External Relations	16
		4.4.1 Coal, Gas, Water, and Ash Disposal Suppliers	16
		4.4.2 Labor Market	17
		4.4.3 District Heating Customers	17
		4.4.4 Central Co-generation Plant Electricity Sales	18
5.0	Regu	latory, Legislative and Tax Considerations	19
	5.1	Accounting Regulations, Price Regulation, and Subsidies	19
	5.2	Environmental Protection	19
	5.3	Taxes	19

6.0	Majo	or Steps of the Business Plan	21
	6.1	Financing and Organization	21
	6.2	Investments	21
7.0	Fina	ncial Analysis	23
	7.1	Bookkeeping Results for 1993	23
		7.1.1 The State Enterprise Plzeň Heating Supply Co. (TEZA)	23
		7.1.2 Plzeň Heating Company	24
		*	25
	7.2	Fixed Assets	26
	7.3	Possibilities for Reinvesting Income Tax	26
8.0	Rela	ted Publications	33

Figures

1	The Existing District Heating System in Plzeň	3
2	Heat Sources in Plzeň	5
3	Structure of Fuel Use for Heating and Hot Water in Residential Sector	7
4	Plzeň Energy Efficiency Supply Curve	14
5	Heat Price Development for Each Year in Which Energy Efficiency is Implemented	26
	Tables	
1	Total Primary Fuel Consumption in Plzeň in 1989	5
2	Primary Heat Consumption by Purpose in 1989	6
3	Energy Consumption in 1989 for Space and Hot Water Heating by Fuel Type, Heating Equipment Type and Sector	. 7
4	Load Forecast	8
5	Operation Profile	12
6	Investment Requirements and Schedules	14
7	TEZA Balance Sheet as of December 31, 1993	23
8	Results for TEZA for 1993	24
9	Results for Plzeň Heating Co	24
10	Future Cash Flow Development - Variant Without Investment in Reducing Demand-Side Energy Losses	27
11	Future Cash Flow Development - Variant Including Investment in Reducing Demand-Side Energy Losses	29
12	Structure of Plzeň Heating Company's Fixed Assets as of December 31, 1993	31
13	Structure of TEZA's Fixed Assets as of November 30, 1993	31
14	An Evaluation of the Technical State of TEZA's Fixed Assets	32

1.0 Introduction

As part of the Czech Republic's transformation to a market economy, the City of Plzeň is faced with two major tasks related to the city's district heating system. The first task is to upgrade the heat generation resources that are near the end of their lives and to comply with environmental regulations. The second task is to manage the transfer of the existing district heating systems assets to a city and/or privately owned management structure. An overriding objective is to operate the district heating system in the most cost-effective manner to minimize the impact of the required capital investment and the elimination of heat price subsidies on consumers.

In support of this process, US AID funded assessments of the demand and supply sides for the City to examine options for upgrading the Plzeň district heating system. The results of these assessments are contained in the following reports:

An Evaluation of the Supply-Side Options for the Plzeň District Heating System (Gilbert/Commonwealth)

Assessment of the Buildings Sector Efficiency Resource for the City of Plzeň, Czech Republic (Pacific Northwest National Laboratory)

Efficiency and Supply Resource Options for the Upgrade of the Plzeň District Heating System (Pacific Northwest National Laboratory)

Heat Supply in Plzeň: Final Report (SEVEn, Pacific Northwest National Laboratory)

These reports assessed and compared life extension of the current coal-fired generating units, upgrade and early replacement with a coal-fired generating configuration, two upgrade scenarios for the gas-fired units, and energy efficiency in buildings. Based on these assessments, the option desired by the City is life extension to the existing equipment, with environmental compliance upgrades to current co-generation units, conversion to low-sulfur fuels, and the use of baghouse technologies for particulate removal in the heating plants. The City is also considering implementing a program to increase end-use efficiency, which would alleviate the current narrow capacity margins and defer the need for capacity additions.

To implement the necessary upgrades to and investment in the district heating system, the City of Plzeň needs to obtain financing for investment and operating capital, in the form of loans, municipal bonds, or a combination of both.

This business plan provides potential lenders or investors with basic information that allows them to decide whether they would like to learn more about this project. The City of Plzeň is open to suggestions, recommendations, and offers of financing terms and conditions, as well as to recommendations for upgrading the district heating system.

2.0 Description of the Current System

The existing district heating system serving the City consists of four segments (see Figure 1). The system provides steam for industrial customers and hot water for households and commercial customers.

The Central System consists of the Plzeň co-generation plant; the Košutka hot water peaking plant; the Bory heating plants, which provide steam for an industrial load and hot water; and the contractual cooperation of steam boilers from the brewery and the Railway (ŽOS) maintenance facilities. The total capacity for hot water is 245 MW and for steam 99 MW.

The primary customers served by the Central System are the residential areas of Košutka/Lochotín to the North of the City, the Bory area in the South, the City center, the train station and associated maintenance facilities, the brewery, and the Bory technological steam consumers (hospital and others) which use steam.

The Central and Košutka/Lochotín regions consume heat from the central co-generation plant. The Košutka heating plant serves as a supplement and peaking source. Conversion from fuel oil to natural gas is being considered for the Košutka heating plant. Formerly the Plzeň co-generation and Košutka

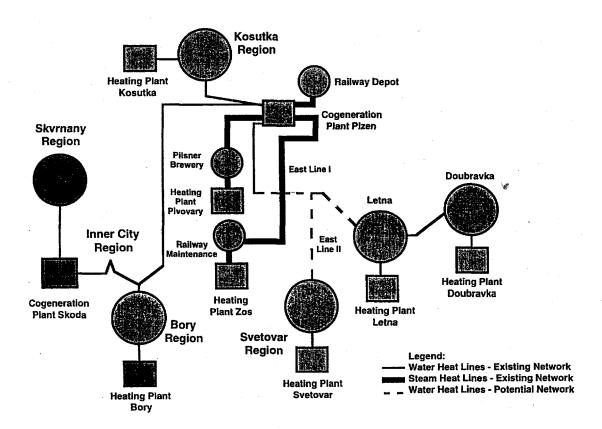


Figure 1. The Existing District Heating System in Plzeň

plants were owned by ZČE (West Bohemia Electric Utility) and, after the second round of coupon privatization, will transfer to majority ownership of the City (over 80%). In its co-generation portion, the central co-generation plant has two steam boilers with a capacity of 110 MW and a back-pressure turbine with an electrical output of 55 MW_e. In its heating portion, the total capacity of the three hotwater boilers is 105 MW_e. The Košutka peaking plant has an installed capacity of 35 MW_e.

The Bory region to the South consumes heat from the Bory heating plant and the Plzeň central co-generation plant. Partial modifications of the network will be necessary for greater cooperation between these two plants (providing peaking and sharing supplemental capacity). The Bory heating plant, which is owned and operated by the state enterprise TEZA, will be transferred to city ownership in the near future. The Bory heating plant has a hot water generating capacity of 23 MW, and a steam generating capacity of 31 MW, including a supplemental steam boiler with a capacity of 9.8 MW.

Steam customers in the Bory area (hospitals, transfusion stations) get their steam from the Bory heating plant. Steam needs for the train station are met by the co-generation plant of the Plzeň Heating Co. Steam for the train maintenance facilities is provided by ŽOS' own heating plant and, in the winter months, is supplemented by the Plzeň co-generation plant. Steam needs for the brewery are met by the brewery's own gas-fired heating plant in the summer months and by the Plzeň co-generation plant in the winter months.

The Letná/Doubravka segment of the system is supplied by two interconnected heating plants that consist of eight grate coal-fired hot-water boilers and one light-oil-fired peaking and supplemental boiler. The units are owned and operated by TEZA. The heating plants have a total hot water generating capacity of 46 MW and a reserve capacity of 9.8 MW; they are located in the Letná and Doubravka areas. TEZA also owns and operates the associated heat transmission and distribution lines. Construction of the East I transmission line to connect the central co-generation plant to the Letná/Doubravka areas is under way and should be finished by 1997.

The Světovar segment of the system is supplied by a local heating plant, which consists of four grate brown-coal-fired boilers. The plant, including transmission and distribution lines, is owned and operated by TEZA and has a generating capacity of 23 MW. In the winter months, it supplies hot water for heating in the Světovar area. The Světovar heating plant has been upgraded so that it meets environmental requirements and can continue functioning as an independent plant. Proposals have been made to connect the Světovar region to the central co-generation plant by an East Line II, but the analyses do not show the cost-effectiveness of such a connection and so have not been developed further.

The Škoda/Skvrňany segment of the system is supplied by the Škoda co-generation plant, which has three coal-fired boilers and two oil-fired steam boilers. This co-generation plant is owned and operated by Škoda Plzeň, a.s. With a total capacity of 245 MW, it provides steam, hot water, and electricity for the factory's needs and hot water for the residential Skvrňany area. Škoda industries owns and operates the co-generation plant and transmission and distribution lines on its grounds. Plzeň Heating Co. owns and operates the transmission line to the Skvrňany area, which, together with the connection to the central co-generation plant, is not currently used. The distribution lines and exchanger stations are owned and operated by TEZA.

This business plan includes the Central system, Bory heating plants, Letná/Doubravka, and Světovar segments. It is assumed that the Škoda plant will provide heat to customers in the Skvrňany area at a price consistent with that charged customers in other parts of the system.

2.1 Energy Consumption Profile

This section describes the consumption of thermal energy in the city of Plzeň. Table 1 provides total primary fuel consumption in Plzeň for all technologies and types of heat production calculated in 1989. On-site consumption refers to the conversion of fuel to heat or hot water in individual dwellings, be it a single or multi-family dwelling. Distributed boiler consumption refers to the approximately 590 small industrial and distributed boilers, each serving a single building or a group of buildings. DHS consumption refers to all sources serving the district heating system.

This table and Figure 2 show that approximately 70% of the city's primary energy is consumed in the DHS system and that 80% of the energy comes from solid fuels, primarily coal.

End uses for the total consumption of 20.9 million GJ of primary energy are shown in Table 2.

Place of		Tionid	Gaseous	Total		
Consumption	Solid Fuels	Liquid Fuels	Fuels	(GJ)	(%)	
On-site	857,212	0	1,157,834	2,015,046	10	
Distributed Boilers	1,450,050	585,247	2,323,767	4,359,064	21	
DHS Sources	14,341,440	149,645	0	14,491,085	69	
Total (GJ)	16,648,702	734,892	3,481,601	20,865,195	100	
(%)	80	3	17	100		

Table 1. Total Primary Fuel Consumption in Plzeň in 1989 (GJ)

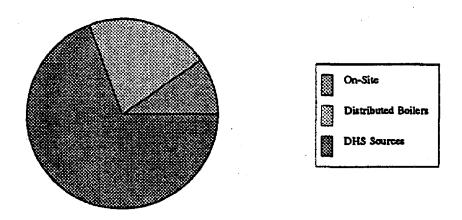


Figure 2. Heat Sources in Plzeň

Table 2. Primary Heat Consumption by Purpose in 1989 (thousand GJ)

Purpose	Consumption (GJ)
Total Heat & Hot Water for Heating and Household Water	7,854
Residential	3,047
Non-Residential	1,769
Industrial	3,038
Process Heat Total	4,248
Industrial	4,041
Other	207
Electricity Production	675
Electricity Consumption for Heating and Household Water	-106
Total Losses and Cooking	8,194
DHS Sources and Primary Distribution	6,417
Secondary Distribution, Other, and Cooking	1,777
Total	20,865

Of the total energy used to provide heat, about 38% provides space and water heating, 20% is used for process heat, 38% is lost in conversion and transmission/distribution losses, and about 3% is for electricity generation.

Losses in the production and transmission of district heat amount to 44% of heat from the fuel used in DHS sources. Conversion losses for on-site consumption and distributed boilers amount to 25% of their combined energy consumption.

Energy consumption for heating and hot water use by fuel type and heating equipment type is shown in Table 3. Nearly 40% of heat and hot water is used in the residential sector, over 20% in non-residential buildings, and almost 40% in the industrial sector. The district heating system is the major energy source for heat and hot water at 64% of the total, followed by distributed boilers at 18%, and on-site boilers at nearly 17%.

The district heating system provides 55% of the heat in residential buildings for space heating and hot water (see Figure 3). High-rise pre-fabricated panel apartment buildings account for 56% of residential sector heat consumption for space and hot water and 97% of the residential sector district heat consumption. Within the non-residential building sector, education, office and service buildings account for 65% of total heat consumption in this sector and 70% of the non-residential sector district heat consumption.

Table 3. Energy Consumption in 1989 for Space and Hot Water Heating by Fuel Type, Heating Equipment Type and Sector (GJ)

	On-	Site	Dis	tributed Bo	ilers				
	Solid Fuels	Gas Fuels	Solid Fuels	Liquid Fuels	Gas Fuels	DHS	Electr. Energy	Total	
Group	(GJ)	(GJ)	(GJ)	(GJ)	(GJ)	(GJ)	(GJ)	(GJ)	(%)
Res.	318,169	633,912	233,275	0	108,690	1,673,465	79,884	3,047,395	39
Nonres.	92,987	184,831	238,944	2,653	236,679	994,823	17,739	1,768,655	23
Industry	46,493	25,538	176,989	129,475	290,239	2,359,975	8,870	3,037,579	39
Total	457,649	844,281	649,208	132,128	635,608	5,028,263	106,493	7,853,629	100
%	6%	11%	8%	2%	8%	64%	1%	100%	*

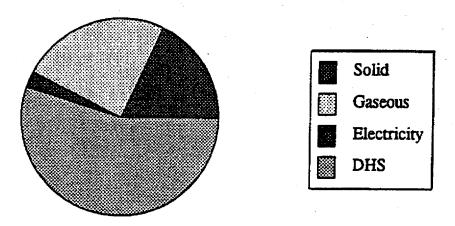


Figure 3. Structure of Fuel Use for Heating and Hot Water in Residential Sector

The five largest energy-consuming industrial sectors in Plzeň are machine tools and steel (Škoda); food processing (the Plzeň Brewery); the paper industry; construction materials (pre-fabricated blocks); and agriculture. Industrial heat and hot water needs are met almost entirely by the district heating system at 80% of total heating needs. This includes heat production in the Škoda plant and the brewery.

2.2 Fuel Base

Brown coal is the primary fuel used in DHS boilers and has the following characteristics:

	Central Co-Generation Plant	TEZA
Heat Value	12.6 MJ/kg	13.2 MJ/kg
Sulfur Content	0.88%	0.64%
Ash Content	14.9%	13. %
Moisture Content	35.8%	38.2%

Natural gas is supplied by the monopoly distribution company West Bohemian Gas Company, a.s.. Plzeň is gradually completing its conversion from town gas (a gas made from North Bohemian brown coal, a harmful process for the environment) to natural gas for all individual consumers.

2.3 System Load Forecast

On the basis of potential load growth analysis, two load growth scenarios were developed and further divided into an efficiency and non-efficiency version, resulting in four scenarios. The trends in the necessary thermal peak capacity for each of the growth scenarios to the year 2010 are shown in Table 4.

The scenarios differ in new customer expansion because this factor depends on the rate of new construction and the number of buildings served by distributed boilers that are connected to DHS. A potential 250 MW of load exists in the form of customers served by distributed boilers that can be connected to the district heating system.

Table 4. Load Forecast

Hot Water Load Scenarios	1993	2010	Annual Compound Growth Rate
High Growth Without Efficiency	280 MW	320 MW	0.8%
High Growth With Efficiency	280 MW	286 MW	0.1%
Low Growth Without Efficiency	280 MW	278 MW	0%
Low Growth With Efficiency	280 MW	254 MW	-0.6%
Steam Load Scenarios			
High Growth	92 MW	100 MW	0.5%
Low Growth	92 MW	89 MW	-0.2%

Owners of distributed boilers, however, must comply with the requirements established by the law on air pollution, No. 309/91 as amended by No. 218/1992. Their options are converting to a cleaner fuel (low-sulfur coal along with particulate removal), converting to natural gas, or connecting to the district heating system. Although it apparently will not be cost-effective to connect the entire potential of distributed boilers to the DHS, it is possible to consider this connection as a possible option in the further development of the system.

The scenarios without efficiency reflect the expected effects of Czech legislation that requires the installation of heat metering and control equipment. This step will improve the efficiency of heat production and distribution by the producers because metering at the base of buildings will motivate them to raise efficiency throughout the production process. The City was also informed that this measure prescribed by law will reduce energy consumption, but will not reduce demand for heat to any considerable extent. To reduce demand for heat, it is necessary to implement demand-side efficiency measures as well. The scenarios with efficiency measures reflect the benefits of additional cost-effective residential sector efficiency measures such as weatherization, heat recovery, and building insulation.

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3.0 Proposed System Upgrade

3.1 Supply-Side Measures

By 1997 the City of Plzeň expects to complete the East Line I connection to connect the Letná/Doubravka area to the central co-generation plant, at an expected cost of 75 million Kč. The project will include the installation of individual circulation pumps for servicing the Košutka/Lochotín area in the North and the City center and Bory area in the South, increasing the reliability of heat supply to these areas. The Světovar area will continue to operate as an independent system. The costs for this project will be covered by existing funding.

Near-term activities, 1994-1997, will include upgrades to extend the life of existing sources of the co-generation plant and TEZA heating plants and to limit their emissions to comply with legal emissions limits as of 1998. Beyond the year 2000, it is anticipated that a new coal-fired co-generation unit will be added to the system and that some of the older, coal-fired units will be retired. Measures for meeting emissions limits will consist of the following.

The co-generation unit of the central co-generation plant will undergo desulfurization by the wet limestone method. This method is proven and allows the co-generation plant to continue operating while construction is going on, so that the risk of blocking energy supply during construction is greatly reduced. Maximum investment costs for this technology are 450 million Kč.

To reduce ash emissions, baghouses will be installed on the hot water portion of the co-generation plant and all coal sources of TEZA in place of today's cyclone ash elimination system. In order to meet sulfur emissions limits in this capacity category, it is sufficient to transfer to cleaner, low-sulfur fuels. Investment costs for installing baghouses on the co-generation plant are approximately 10 million Kč per boiler (for a total of 30 million Kč).

Investment costs for TEZA's hot water and smaller steam boilers (16 boilers) will be approximately 2 million Kč per boiler, including boiler repairs and maintenance. Investment for upgrading the larger steam boiler at the Bory heating plant is assumed to be 3.5 million to 4 million Kč. The total amount necessary, therefore, to bring TEZA up to environmental standards is around 36 million Kč.

System improvements planned beyond the year 2000 will include upgrades and replacement of the distribution lines, possible retirement of the Letná or Doubravka heating plants, and construction of additional supply (co-generational) capacity to the central co-generation plant.

The total capital required for the upgrades and environmental improvements of the district heating system is estimated at 2.157 billion Kč. Operating parameters are estimated in Table 5.

Table 5. Operation Profile

Operating Parameters	Units	1994-96	1997-2003	2004-2010			
Electricity Production	MWh/year	161,803	179,272	179,272			
System Electricity Consumption	MWh/year	41,324	43,562	43,562			
Energy Delivered	Energy Delivered						
Hot Water and Steam	GJ/year	3,282	3,815	3,756			
Electricity	MWh/year	129,893	143,788	237,148			
Resource Consumption	Resource Consumption						
Brown Coal	Tons/year	434,671	370,910	370,910			
Black Coal	Tons/year	24,973	44,874	44,874			
Natural Gas	10 ⁶ m ³ /year	0	0	0			
Oil	Tons/year	1,243	743	743			
Limestone and Limestone Hydrate	Tons/year	0	7,954	7,954			
Ash Disposal	10 ³ Kč/year	5,667	6,183	6,183			

3.2 Demand-Side Measures (Efficiency Investments)

An energy efficiency investment program on the part of the consumer is the desired least-cost solution for increasing the current system capacity margin and deferring the construction of new, more costly supply capacity. A thorough analysis was made of measures to reduce heat consumption for space and hot water heating. These measures reduce the peak load of the system as well as the energy costs for heat customers. The considered potential will allow at least a 15% reduction in system load, which amounts to 425 GJ/year when fully implemented. In the residential sector, the savings potential in high-rise pre-fabricated panel buildings represents over 70% of the entire savings potential in the residential sector. In the non-production sector (education, services, and public sector) the greatest savings potential—about 65% of the sector's whole potential—lies in educational, office, and service buildings.

The efficiency acquisition program consists of installing combinations of the following measures in the City's residential and non-residential buildings serviced by the district heating system:

- · insulate building exterior side walls
- weatherstrip elevator penthouse, stairway, doors and windows
- weatherstrip windows and doors

- install revolving or double door in vestibule
- · install storm windows
- install zone valves on each radiator and installing central thermostats with "on time counter" in each apartment
- install heat recovery vent system in basements
- · install heat reflectors behind each radiator or heater
- · remove draperies from radiator
- install low-flow shower heads
- install flow restrictors on faucets
- insulate hot water pipes in unconditioned spaces
- install hot water flow meters
- install waste water heat recovery heat exchanger.

Full implementation of the effective measures is expected to take 8 to 10 years. The total investment required to acquire the efficiency resources on the part of the energy end-user in buildings is estimated to be 450 million Kč.

The cost-effective savings potential in the industrial sector is reported to be 15% to 20% of base consumption. This number is based upon the findings of other studies and discussions with facility managers. Total costs for acquiring this resource were not available.

The efficiency resource is depicted in a supply curve format as shown in Figure 4. As can be seen, virtually all of the efficiency resource is available even at the current subsidized price.

3.3 Investment Requirements and Schedules

A preliminary estimate of necessary investment requirements by time period is shown in Table 6.

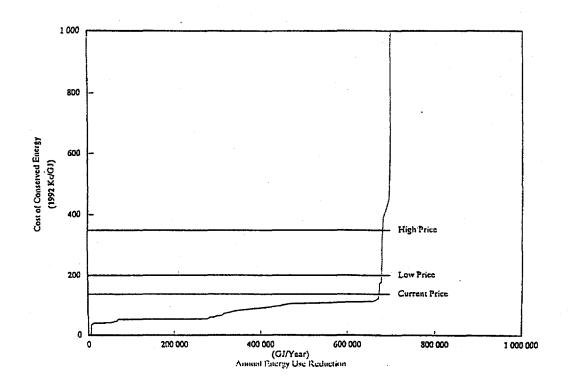


Figure 4. Plzeň Energy Efficiency Supply Curve

Table 6. Investment Requirements and Schedules (millions of Kč)

Investment	1994-1997	1998-2003	2003-2010	Total
Life Extension and Environmental Upgrades	521.6	. 0	98.5	620.1
New Central Plant	0	1,159.5	91.5	1,251
Heat Distribution and System Upgrades	255.9	24.3	5.3	285.5
Demand-Side Investments	230	220	0	450
Total	1,007.5	1,403.8	195.3	2,606.6

4.0 Organization and Management

4.1 Ownership

The National Property Fund will transfer ownership of today's state-owned enterprise Plzeň Heating Supply Co. (TEZA) to the direct ownership of the City as of October 19, 1994. The property of this company includes the heating plants of Bory, Letná, Doubravka, and Světovar, as well as their transmission lines, steam distribution lines in the Bory area, the central dispatch building, and most of the heat distribution lines for the district heating system.

Plzeň Heating Co. was established by separating the Plzeň-based district heating assets from the state-owned enterprise West Bohemian Energy Works. It owns the central co-generation plant, the Košutka peaking plant, the transmission lines connected to these plants, and the hot water transmission lines from Škoda Plzeň to the Skvrňany area. The second wave of coupon privatization will divide its stocks in the following manner: 80.5% of the shares will go to the City of Plzeň; 5% will go for restitution; and the remaining 14.5% will be divided between privatization funds and stock purchased by the public in the privatization process. The City of Plzeň formed a joint-stock company called Plzeň Holding a.s. to manage its shares. The City is the sole owner of Plzeň Holding a.s.

The Board of Directors and officials of Plzeň Heating Co. are elected by their stockholders at an annual general assembly. Given that the City owns the majority of shares, the election of the officials and Board of Directors is more or less dependent on its focus. Today's Board of Directors and officials include representatives of Plzeň Holding, the City administrative departments, and both district heating system companies.

4.2 Business Relations

Plzeň Heating Co. owns and operates the central co-generation plant, the Košutka peaking/supplemental heating plant, and the hot water transmission lines to the Košutka and Skvrňany areas. Most heat from hot water is carried by transmission mains to exchanger stations, where the heat is sold to TEZA. TEZA then distributes the heat to its customers—enterprises or apartment cooperatives—through its own distribution lines. Steam is sold directly to end-users by both Plzeň Heating Co. and TEZA from the Bory Heating Plant. Heat for the Skvrňany area produced in the Škoda Plzeň factory is sold through the Plzeň Heating Co. to TEZA, who then supplies it to end-users.

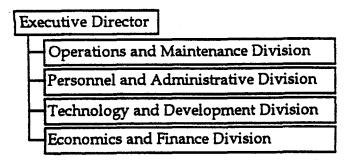
On the basis of a Plzeň City Council resolution, a property exchange is being prepared between Plzeň Heating Co. and the City (TEZA) that would place the heat plants under the ownership of Plzeň Heating Co. and all heat distribution lines under the ownership of the City. Negotiations on property balancing are also under way with Škoda Plzeň, who owns part of the Southern Heat Connection Line.

4.3 Current Management Structure

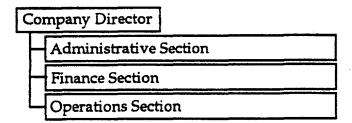
Currently the system is operated by two organizations who buy and sell heat to each other on a contractual basis. TEZA's central dispatch building is connected to the central co-generation plant, so operational cooperation is possible. According to a decision of the City Council, the City-owned heat distribution lines is expected to be rented to Plzeň Heating Co. This setup will allow the entire system

to be operated by one organization, further increasing effectiveness, especially thanks to better options for optimizing the operation of the entire district heating system.

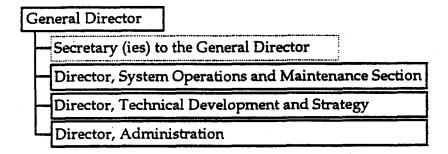
The current Plzeň Heating Co. Organization is as follows:



The current TEZA organization is as follows:



The organizational structure of the operating company was based on modification of Plzeň Heating Co.'s current organizational structure. The proposed optimal organizational structure is as follows:



4.4 External Relations

4.4.1 Coal, Gas, Water, and Ash Disposal Suppliers

Fuel for the central co-generation plant and satellite heating plants is purchased from brown-coal mines in northwestern Bohemia. The demonopolization of this industry has spurred good competition between mines, increasing the quality of the supplied coal while maintaining reasonable prices.

In contrast to the past when the sulfur content of fuels fluctuated a great deal, current brown-coal supplies for the Plzeň district heating system plants have a sulfur content guaranteed to comply with

prescribed emissions limits for burning coal in individual heating plants. Given the declining use of brown coal in the Czech Republic and the competitive position of individual mining companies, the price of brown coal is not expected to rise.

To convert the Košutka peaking and supplemental heating plant to gas, it is possible to contract for natural gas from the West Bohemian Gas distribution company.

Waste ash from the central co-generation plant is transported to the current ash dump in Plzeň-Božkov in liquid form through mains that are placed partially underground in areas where they would otherwise lie exposed. Plans to expand this dump include raising its sides, and dry ash transport by car is being considered. Ash from the rest of the TEZA heating plants is transported to the dump by car.

4.4.2 Labor Market

A city with a long tradition in the machine-tool industry, Plzeň has a sufficient number of qualified technical experts in the field of heat management. In addition to Plzeň Heating Co. and TEZA, Plzeň has several other industrial heating plants with experienced technicians in the field of heating and co-generation. The Škoda Factory plant, the largest of these plants, supplies heat to the Škoda Factory itself as well as to the adjacent suburb. Its co-generation unit is comparable in size to the central co-generation plant of Plzeň Heating Co.

4.4.3 District Heating Customers

Industrial enterprises are among the largest heat customers connected to the district heating system in Plzeň. These enterprises often meet at least part of their heat needs by production in their own heating plants. The largest single heat consumer in the City—Škoda Plzeň—meets all of its heating needs by its own heat production in a co-generation unit. It does not take any heat from the district heating system; in fact, it supplies heat to the Skvrňany suburb.

In the residential sector, approximately 40% of apartments are still owned by the City (formerly by the state). The remainder of apartments are owned either privately or by cooperatives. It is expected that of these roughly 24,000 municipal apartments, about 2/3 will be sold to private ownership. The City is expected to maintain ownership of only about 8,000 apartments.

New legislation (Regulation No. 186/1991 on heat management) requires that heat consumption from the district heating network be metered at the entry point to each building connected to the district heating system. Until cost-allocation meters are installed on the radiators in individual apartments, heating bills are paid according to the area of heated space in the apartment. After installation of cost-allocation meters (mandatory from September 1995), heating bills will be determined by a pre-set combination of heated area and a consumption reading from the cost-allocation meter. Under this regulation, hot water consumption must be individually metered in each apartment from September 1994. For heat supplied from the district heating system for heating space and hot water, the building owner or manager pays the bill to the district heating system companies. The owner or manager then divides the total energy bill among the individual building tenants.

Currently the Ministry of Finance sets a maximum price that can be billed for heat from the district heating system. Building owners/managers who divide the heat bill among their tenants can request a subsidy from the state budget to cover the difference between the lower capped heat price that can be

charged to end-users and the higher cost-based heat price they must pay to the heat supply companies. These subsidies for heat from the district heating system will be gradually limited according to a government decree, but currently there is no definitive future planned for these subsidies.

4.4.4 Central Co-generation Plant Electricity Sales

The distribution company West Bohemian Energy, a.s., was formerly operated the central co-generation plant. Now, it purchases electricity from this plant for the public electricity network at a price negotiated on a contractual basis. In the future, it should be possible to sell all electricity produced in the central co-generation plant to the public electricity network at a price based on the electricity sale prices of other electricity producers.

Plzeň Heating Co. submitted an application to the Ministry of Industry and Trade for authorization to sell electricity directly to end-users. This authorization would allow Plzeň Heating Co. to supply electricity to large industrial customers (e.g., Plzeň brewery) directly and at better terms than the current sales agreement with the West Bohemian Energy distribution company.

5.0 Regulatory, Legislative and Tax Considerations

5.1 Accounting Regulations, Price Regulation, and Subsidies

The price of heat supplied from the sources of central heating is regulated by the government of the Czech Republic under Law No. 526/1990 on prices. The price of heat is cost-based, which means that the ministry issues a binding regulation on how to calculate the price (Czech Republic Ministry of Finance [ČR MF] Ruling No. 015/93 of October 21, 1993).

For heat supply to the public, the maximum price set according to ČR MF Ruling No. 01/94 of November 17, 1993 is 139 Kč/GJ at the entry point into the heated facility. The difference between the cost-based price and the capped price of heat for the public can be subsidized from the state budget. Owners of heated facilities can obtain subsidies by applying according to the form given in Measure No. 3 of the Ministry of Finance of the Czech Republic of November 10, 1993 (also applies to owners of family homes connected to the district heating system). Apartments that are permanently uninhabited are not eligible for subsidies.

The capped price increases each year; however, it is expected that within several years it will be eliminated entirely (provided metering and controls are gradually installed in the residential sector according to the deadline set in Regulation No. 186/1991 on managing heat in the district heating system). Cost-based heat prices are expected to continue, and they may reflect only costs and commensurate profit as established by the government. Costs that can be included in the price of heat are listed in ČR MF Ruling No. 01/94 of November 17, 1993.

5.2 Environmental Protection

After 1989, Czech legislative bodies passed new laws meant to minimize damage to the environment. Among those laws that most closely relate to supplying heat in Plzeň are the law on atmospheric protection (No. 309/1991 amended according to Law 218/1992), and the law on waste (238/1991). These laws prescribe a responsibility to reduce the level of harmful emissions into the atmosphere and to uphold stricter conditions for waste disposal.

The construction of new units will fall under Law No. 244/92 on environmental impact assessment (EIA).

5.3 Taxes

Companies pay income tax according to Law No. 586/1992 on income tax as amended by later legislation (No. 35/1993, 96/1993, 157/1993, 323/1993), and theses taxes are revenue for the state budget. The companies pay no local or regional taxes. The company operating the Plzeň district heating grid is responsible for paying taxes just as any other legal entity in the Czech Republic. This involves primarily value-added tax, which for heat supply amounts to 5%, and income tax.

The income tax rate for legal entities is 42% of base income minus deductions. Examples of deductions are costs for operating environmental protection equipment (§24.g), rent (§24.h), or 10% of the

purchase price of certain new tangible assets (§34). With the expected development of the economy, it can be expected that this rate will go down by several percent in the next 4 to 5 years.

Law No. 331/1993 on the state budget for 1994^(a) established that if a city is an income taxpayer, it pays this tax into its own budget and not into the state budget. This condition would allow the City, if it were the taxpayer for operating the district heating system network, to pay this income tax into its own budget. Reinvesting this money in the district heating system network would have a positive effect on the network's overall economic profile. This measure, however, is listed in the law on the state budget for 1994, but it is not certain that subsequent state budget laws will include it or if it will be transferred to a different, more stable legal form.

Calculations in Chapter 7 of the business plan are made on the assumption that income tax will be paid into the state budget and thus will not be reinvested in the district heating system network.

There are also smaller tax reliefs for municipal companies (exempt from property tax, inheritance tax, gift tax, and property transfer tax). Income from operating energy plants using renewable energy sources is tax free for 5 years after the initiation of operation.

Companies also pay part of the social and health tax for their employees, at a rate of 36% of the gross salary.

⁽a) Article 3, Paragraph 2: In 1994 the city budget will also receive as a revenue the income tax of legal entities who are taxpayers according to Article 17 of the Czech National Council Law No. 586/1992 on income tax, as amended by later regulations. This law applies if this entity is a municipality, with the exception of taxes applied at a special rate according to Article 36 of the same law and with the exception of pre-paid payroll tax according to Article 6 of the same law.

6.0 Major Steps of the Business Plan

The goal of this business plan is to acquire the necessary capital investment to meet near-term activity needs (up to 1997). These activities include upgrading some equipment, bringing all system boilers up to environmental standards, and constructing the hot water connection line East I. Investment activities also include initiating programs implementing demand-side efficiency measures. It is assumed that financial cooperation will also bring capital resources for continuing efficiency programs during the period 1998-2003. Another expected important investment activity is the construction of a new unit around the year 2000, although this does not have to be part of this financial cooperation.

6.1 Financing and Organization

In the near term, it is necessary to take steps in the areas of financing and organization to construct a heat connection and to upgrade boilers and some other equipment. Steps in the area of financing and organization include the following:

- Select and make initial contact with banks and private investors to gauge their interest in the project.
- Initiate discussions with potential investors who expressed interest in the project. Delineate acceptable organizational structures and financing methods.
- Select and develop the optimal organizational and financing alternative.
- Carry out the agreed changes in the organization and financing method. Possible methods of financing are
 - municipal bonds
 - debt financing by a bank
 - debt financing by a private investor
 - a combination of the above options.
- Negotiate optimal contracts for fuel purchase and electricity sales.

6.2 Investments

In the area of investments, the following steps are assumed:

- Complete project preparation for technical and environmental upgrades as well as the construction of the East I connection line.
- Solicit and evaluate bids for construction of the required equipment.
- Initiate, monitor, check and complete construction.
- Establish criteria for energy efficiency program bid solicitation.

- Solicit and evaluate bids for efficiency programs and sign agreements with contractors.
- Initiate and monitor energy efficiency programs.

7.0 Financial Analysis

Today's district heating system network is composed of two enterprises: Plzeň Heating Co. and the state enterprise, Plzeň Heating Supply Co. (TEZA). Plzeň Heating Co. was established on January 1, 1994, by separating from West Bohemian Energy Works (today West Bohemian Energy, a.s., a joint-stock company) during the privatization process. In West Bohemian Energy Works accounting, the co-generation plant was treated as one part of the whole, together with other activities of the distribution company. For this reason, it is very difficult to reconstruct the past flow of costs and revenues for operating the co-generation plant alone. Past bookkeeping data are thus somewhat incomplete (for example, electricity sales are missing). There was no similar separation in TEZA, so it was possible to use past bookkeeping data for this company directly.

7.1 Bookkeeping Results for 1993

7.1.1 The State Enterprise Plzeň Heating Supply Co. (TEZA)

Tables 7 and 8 show the primary economic data for 1993, taken from the results and balance sheet for TEZA.

Table 7. TEZA Balance Sheet as of December 31, 1993 (in thousands of Kč)

Assets		Equity and Liabilities		
Intangible Investment Property	0	Net Worth	330,290	
Tangible Investment Property	325,371	Capital Reserves	1,694	
Financial Fixed Assets	0	Reserves from Profit	7,750	
Total Fixed Assets 325,371		Operational Bookkeeping Balance	11,065	
		Total Equity	350,728	
Stocks	32,286	Other Reserves	0	
Long-Term Receivables	. 0	Long-Term Liabilities	0	
Short-Term Receivables	-878	Short-Term Liabilities	13,325	
Financial Property	20,590	Bank Loans	15,063	
Total Current Assets	51,998	Total Other Sources	28,855	
Other Assets	2,214	Other Liabilities	467	
Total Assets	379,583	Total Equity and Liabilities	379,583	

Table 8. Results for TEZA for 1993 (in thousands of Kč)

Total Earnings	347,256
Earnings from Commodity Sales (purchased heat)	187,998
Production	159,267
Costs for Sold Commodity (heat purchase)	158,980
Production Consumption	132,004
Share of Materials and Energy	90,901
Personal Costs	21,471
Taxes	1,005
Writeoffs	22,439
Operational Bookkeeping Balance	11,551

7.1.2 Plzeň Heating Company

Table 9 shows the actual economic indicators in Plzeň Heating Co.'s bookkeeping for 1993. Plzeň Heating Co. was still part of West Bohemian Energy Works.

Table 9. Results for Plzeň Heating Co. (in thousands of Kč)

Services, Including Internal		1,042,893
Inderdepartmental Transfers	113,174	
Internal Operations	584,967	
Earnings and Total Profit	344,752	
Costs, Including Internal		1,023,924
Total Internal Costs	656,664	
Share of Co-generation Plant Transfers 530	,447	,
Total Primary Costs	367,260	
Fuel Consumption 140	,372	
Heat Purchases 58	,885	
Repairs and Maintenance 34,	283	
Payroll 27	,141	
Writeoffs 39	,885	
Economic Balance		18,969

7.1.3 Future Cash Flow Development

The expected development of future cash flow is presented for a company operating the network of all centralized heating sources as one unit. The calculation was made in 1993 real prices, thus eliminating the effect of inflation for the comparison period.

In estimating the development of cash flow, information was used from the input studies An Evaluation of the Supply-Side Options for the Plzeň District Heating System (Gilbert/ Commonwealth), Assessment of the Buildings Sector Efficiency Resource for the City of Plzeň, Czech Republic (Pacific Northwest National Laboratory), Efficiency and Supply Resource Options for the Upgrade of the Plzeň District Heating System (Pacific Northwest National Laboratory), Heat Supply in Plzeň: Final Report (SEVEn and Pacific Northwest National Laboratory), and from their appendices and supporting studies.

In forecasting the cash flow, the price for supplied heat (in Kč/GJ) was set every year so that it covered operational costs and loan payments. This method derives the minimum price of energy at which no profit is made. The reason for this approach is the assumption that a company in which the City is the majority owner will try to supply energy to the public at the lowest price possible. This assumption can be easily modified, however, to reflect a different management approach.

Cash flow projections are based on the following assumptions:

- a real discount rate of 10%
- an electricity purchase price in 1994 of 0.87 Kč/kWh and annual escalation in real prices of 5% to the year 1996, 2% to the year 2000, and constant after the year 2000
- an 8-year loan with a real interest rate of 7%. This loan is used for capital investment in new sources and the system, as well as in efficiency measures. The entire loan amount is used each year, which corresponds to the extent of investment needed in the given year.
- income tax of 42%.

It is expected that all electricity produced in the co-generation unit will be sold. The amount of produced and sold electricity will be determined by the amount of steam and hot water produced in the co-generation plant.

The amount of heat produced corresponds to the expected development of heat demand in the district heating system network (see Figure 5). This estimate is based on the likely development of the city's population, economic development, the amount and level of demand from new district heating system customers, and demand needed to maintain present customers. Under consideration at the same time was reducing customer heat consumption gradually by up to 10%, partially by increasing the price of energy and partially by installing heat meters and regulation devices in accordance with Decree No. 186/1991.

Cash flow projections are shown in Tables 10 and 11. Table 10 does not include investment in reducing energy losses for the consumer beyond achieving savings from installing heat metering. Table 11 includes investment in demand-side energy efficiency programs for a total of 450 million Kč.

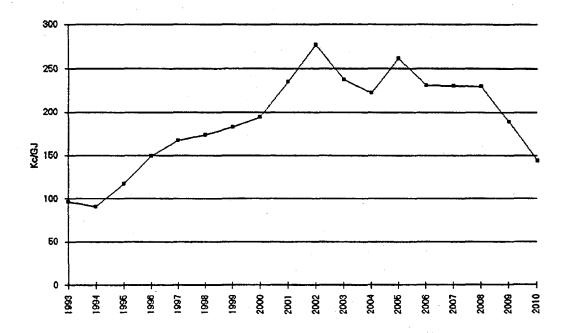


Figure 5. Heat Price Development for Each Year in Which Energy Efficiency is Implemented

For investment in efficiency programs, the average discounted price of heat supplied from the system is 166 Kč/GJ, and the average annual household payment for heat is 6976 Kč. If money is invested in efficiency measures, the average price of heat increases to 181 Kč/GJ, but the annual household energy bill falls by 526 Kč to 6450 Kč.

7.2 Fixed Assets

Tables 12 and 13 present the purchase and depreciated value of the fixed assets, including their average depreciation according to the property inventory of the Plzeň Heating Co. and TEZA.

Several independent evaluations were made of the current replacement value for fixed assets of the district heating system network. Costs were estimated at today's prices to be more than twice that of the depreciated value of the fixed assets.

Table 14 gives an expert evaluation of the technical state of TEZA's fixed assets by individual divisions compared with the level of depreciation of these assets. This evaluation was conducted during a company audit in January and February of 1994.

7.3 Possibilities for Reinvesting Income Tax

The City of Plzeň owns the majority of shares in Plzeň Heating Co. and is the founder of TEZA. This fact, together with current income tax legislation and conditions, makes it possible to improve the economic profile of the district heating system network through changes in ownership and operational relationships.

Table 10. Future Cash Flow Development - Variant Without Investment in Reducing Demand-Side Energy Losses

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*Production, MWh	126622	130301	131565	127793	127962	127855	117729	127602	127150	126744	241451	238654	236368	236589	236754	236974	27.40	97.67
Steam	15053	78024	104236	141550	153269	1183311	158764	165230	196080	277913	190896	176491	197500	181567	183978	186613	154340	118175
Price Kc/MWh	345.94	327.21	440.01	545.43	589.41	97.16	610.54	635.41	754.04	877.34	735.58	680.73	792.54	201.03	202	720.52	995.91	682
*Production, MWh	240016	238455	336895	259519	660091	260039	60097	660098	260039	82352	259319	259299	15899	866857	28987	25898	258998	258908
Hot Water	164693	194486	27424	426450	96699	477630	490651	513381	605218	105669	282560	53551A	619235	2000	136333	797.595	0,139	100
Price KqMWh	35.5	37.21	440.01	545.43	589.41	\$97.16	610.54	117579	78.04	877.34	735.38	660.75	22.55	20.00	ş	720.52	16 566	456.28
Production, MWh	534466	394383	623677	781859	795707	102662	796808	807957	1692631	20,242	779167	786653	735327	782392	783657	78.522	785587	7,446
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Depreciation	٥	%	1339	4166	\$000	4332	43647	42982	43316	4338	82489	1533	99270	87.595	87627	87660	87550	86953
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Working Capital														T				
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Table.10. (contd)

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1,10, 1,10	PantEquipment	5300	23500	351300	338600	3880	282	200	2007	3,490	534900	92400	034CD	CUPRO	Ę,	Ę.	Ę	Ę	٤
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1860 1910 19400 19400 19501	Pant/Equipment	3300	28800	380100	738700	777500	784700	200160	299100	1334000	1868900	1961300	2051200	2151700	2153600	315.62	316300	31660m	772276
1860 1810 1860	fficiency	0	0	0	0	0	0	0	0	0	٥	0	٥	٥	°	9	0	0	
1980 1910 19860 1980 720 720 720 5360 53400 9240 9240 9540 9670 0 0 0 0 0 0 0 0 0																		1	
19800 19150 19800 2340	77						T				Ì					T	T		Ì
1960 1910 1940	tal Funds Borrowed							l	T			Ī					T	T	
1599 14004 61144 17082 49543 405413 100940 164413 11324 180314 18131 16507 15131 16507 15131 186413 17082 13144 13144 13131 16507 15131 16507 15131 16507 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15607 15131 15107	nncipal – Beginning Balance		28800	331300	338600	38800	7200	822	2007	534900	534900	92400	92400	00766	ľ	6	6	f	
11 11 12 13 14 14 15 15 15 15 15 15	emaining Balance		25993	340046	623846	378625	495635	405415	X07675	678153	019696	993164	N. K.	768776	761105	POSOS	MAKAD	2,000	777
Mail Color 13700 13000 131412 134613	nncipal Paid		2807	37244	74803	1290	06508	97419	104940	164422	2232AA	189045	15121	165000	175159	186471	100366	13,55	7317
411 6364 11170 13061 13161 13181	terest Paid		2016	16411	48905	46385	41022	35198	28683	38980	84914	75755	68689	1983	53811	415%	28,487	180	Š
11 14 15 15 15 15 15 15	otal Payment		4823	15959	133708	130206	131412	132618	133823	23402	306157	264800	22022	230369	239161	117057	13/2/21	11777	24
346 317 440 545 579 579 750 611 633 734 877 736 641 735 734 737 736 641 730 770 <td></td> <td></td> <td></td> <td>-</td> <td>_</td> <td>-</td> <td>-</td> <td></td>				-	_	-	-												
Her-Ke 146 112 113 116 116 116 116 116 117 1	T PRICE NECESSARY FOR OPERATION						-		l	ľ	Ī		Ī		T	T	Ī	T	
14										İ							T	1	
Secondary Communication Secondary Commun	nhned Steam & Hot Water - Kc							T				T			1	T	1	Ť	
Separation 96 91 112 113 116 160 160 170 177 289 284 28	must Price, Kc/MWh	346	327	94	3	88	165.	119	33	ž	20	2%	198	2	Ę	202	Ē	ğ	1
KgAWh 587 346 410 400 371 346 372 346 373 346 373 346 373 346 346 347 346 347 346 347 346 347 346 347 </td <td>nual Price, Kc/Gj</td> <td>8</td> <td>91</td> <td>111</td> <td>152</td> <td>35</td> <td>38</td> <td>ž</td> <td>171</td> <td>â</td> <td>3</td> <td>র</td> <td>8</td> <td>230</td> <td>2</td> <td>\$</td> <td>٤</td> <td>1</td> <td></td>	nual Price, Kc/Gj	8	91	111	152	35	38	ž	171	â	3	র	8	230	2	\$	٤	1	
KgAMM, Listory Listory <th< td=""><td>scounted Annual Price, Kc/MWh</td><td></td><td>262</td><td>¥</td><td>410</td><td>\$</td><td>ž</td><td>3</td><td>326</td><td>352</td><td>2</td><td>75</td><td>23</td><td>Ę</td><td>ž</td><td>-</td><td>1</td><td>1 5</td><td>1</td></th<>	scounted Annual Price, Kc/MWh		262	¥	410	\$	ž	3	326	352	2	75	23	Ę	ž	-	1	1 5	1
Ke/C Lea	scounted Levelized Price, Kc/M/Wh		95		_		-	-										1	
Her-5 Her-	scounted Levelized Price, Kq/C)		166.09		-					T		Ī	Ī	Ī		T		T	
MANN 12.35 12.69 13.77 19.49 21.05 21.39 12.69 26.99 31.39 26.77 26.39 21.39 26.77 26.39 21.39 26.77 26.39 21.39 26.39 2	ram Share of Production	0.31	0.29	0.28	0.25	0.25	27.0	70	220	200	20	820	2.0	52.0	570	250	960	5	١
FAMIN 113 0.25 0.26 0.25 0.25 0.25 0.25 0.25 0.25 0.25 0.25							-												3
MANN 11.55 11.69 13.71 13.94 11.05 11.35 11.81 12.69 26.93 13.13 15.67 24.31 24.31 24.37 24.37 11.34 12.34 13.35 1	nbined Steam & Hox Water - \$							-			T	T			T			1	
MANN 1064 1139 1464 1439 1137 1164 1235 1139 1011 6.52 902 7.13 6.68 6.16 4.63 50.00 1135 1135 1135 1135 1135 1135 1135 11	must Price, SMWh	12.35	11.69	15.71	19.46	21.05	21.33	21.81	11.69	2693	a i	26.23	24.31	28.51	75.04	25.27	25.73	11.11	7.5
\$AAWh	scounted Annual Price, \$'MWh		10.62	13.99	1464	14.38	13.24	12.1	11.65	12.56	13.29	10.13	8	8	ž	184	1	į	
431 A29 6.29 6.25 6.25 6.25 6.24 6.24 6.24 6.24 6.25 6.25 6.25 6.25 6.25 6.25 6.25 6.25	scounted Levelized Price, \$MWh		21.35					-	-						!		3		
	am Share of Production	0.31	820	97.0	870	22.0	20	024	0.24	77.0	3.0	160		7	1	1	1	1	ľ

Table 11. Future Cash Flow Development - Variant Including Investment in Reducing Demand-Side Energy Losses

MZEN DISTRICT HEATING SYST	T HEATING	SYSTEM HIN	EM FINANCIAL ASSESSMENT	ESSMENT					۵	Debt Terms		r	ľ	Efficiency Terms				
									Loan Tem	Loan Term (Years): 18				inchements h	mislementation Period, 1905 2004	1001		
	CASE CO	COVI 2003	AL 2003 (C1), HIGH DEMAND	DEMAND					Annual Interest Rate:		7,00%	×	Reduction at Full Implementation	Full Imple	mentalion.	10	Ī	
PROGRAMMATIC EFFICIENCY: YES	EMICIENCY	YES						-	Payment 5		lenge		ľ	Cod Kill in 1st uma	10,000	100		
	ANALYSIS: REAL	REAL				-		Dep	DebyExpense Threshold: 250	breshold: 2	s			Busnoin	Enancine Method. DER		1	
DISCOU	DISCOUNT RATE (%): 10	10							-			T		Denteri	Denociable Acres NO	<u> </u>	İ	
7	TAX RATE (%): 42	42							T					- Celwar	TOTAL CONCE	2		
Anmounts Shown are in 1000 KE						l			T	T		T	T	1	Ī	1		
	1993	1994	1995	286	1881	3661	<u>&</u>	88	182	2002	10X	, and	¥	ž	85	3	200	-
REVENUE									1			1		8	/mg	8	f g	Olor
Electricity	106923	113558	120410	122707	125438	127810	130237	132710	13241	131618	251117	248416	2.8576	146060	116376	7,77		
Price Kc/kWh	0.8300		0.9151	0.908	0.9800	96660	1.0198	1.0400	10,0	1,000	5	100	100	1000	TOWN.	1000	300	246862
*Production, MWh	128822	130301	131585	127793	127982	127655	117739	127602	127150	126744	MIGI	23885	2,4,44	3,74,680	37674	1,090	300	1,0400
Steam	63031		100195	139293	156570	162997	170652	183096	219891	258901	75027	809/08	NAM'	71169	21012	1//07	241/07	27,380
Price Kc/MWh	345.94		56777	536.74	62.10	626.82	657.03	2007	1937	79906	25.58	7,00	8	11 63 11		1	760	DIN:
*Production, MWh	240016		236895	259519	560092	90097	360039	6,0097	360036	250770	3505.0	96036	1000	70°10's	77.676	8C'/70	790	517.76
Hot Water	164893	194486	361146	411259	464725	481216	501812	531637	631202	233042	6,460	11093	3 3	2007	2007	2000	26.60	2,887
Price Kc/MWh	345.94		472.95	536.74	02.209	626.82	657.03	202.6	845.61	79966	25.55	MO 74	17.5	2 12	3 2	200	697100	366,569
Production, MWh	334466	594383	017440	166111	771836	767713	763764	759480	746447	733571	230,000	and a	177(4	2010	20,000	20,73		317.76
Efficiency, MWh			1633	15637	23871	31968	\$610\$	48477	25.52	M2(3)	77.78	3770	2000	3700	2000	/2007	77007	70/388
Total Revenue	374846	386067	481750	663339	176911	772023	802901	219918	983333	1121761	1089750	1022952	1152140	TOKON	10.07	174/05/	13676	/800
																	5	1607
OPERATING COSTS								-				T		Ť		Ī	1	
Operations & Maintenance	365708	388528	911601	\$15928	585816	594524	607572	632632	622440	620816	662612	690452	785120	COLCAY	KONN	4007	POE372	- Control
Efficiency Expenditures		٥	3862	33706	47043	46373	46906	47301	44030	23.23	42812	42208	•	6	٦	-		
Depreciation	°	38	1339	4166	40085	42312	43647	42982	6316	4338	82489	16228	89270	87505	67877	0376	3 5	2000
Existing Plant/Equipment																	2	80037
New Plant Equipment	9	349	1339	4166	40065	433	42647	42962	43316	4338	82489	82531	02269	87595	67627	87660	67550	1,0041
tingency		\perp	-	٥	٥	0	0	0	٥	٥	0	0	0	0	0	•	٥	0
I cal Operating Costs	363708	388774	446387	57380[#\$Z.59	663,209	697125	727915	797/67	965,00	607913	81518	874390	769787	773655	777944	792926	794989
OFERATING PROFIT						+	\dagger	+	\dagger	+	1	+		1				
Before Tax	9138	ľ	1983	99538	73778	68813	105777	123728	273547	414165	281837	207764	377740	37,670	3,31616	Townson.		
Operating Margin	X2			15%	10%	12%	13%	15%	26%	37%	3 97	802	**	398	39%)VOV	270	47438
After Tax	3300	.1570	20511	57732	42791	51512	61350	71762	158657	340216	163466	130501	161005	140563	10%01	160624		8
										H						5	200	976/7-
	1993	<u>\$</u>	1998	19%	1997	1998	1930	2002	3001	2002	2003	XX	2002	ğ	2002	, and	٤	20105
CASH ROW										l			ľ	T				
Cash Row From Operations After Tax	SS	1324	21850	61899	12877	93624	103997	114744	201974	283574	28955	1000	250345	248117	245980	763676	163534	87.89
Change in Working Capital							-	-	\vdash							5		1
Working Capital									-	T	T	T	T	l			T	
Capital Expenses - Plant	2300	23500	351300	338600	38800	7200	7200	2200	534900	334900	92400	92400	8068	8	W.	Ę	Ę	£
Capital Expenses · Efficiency		<u> </u>		•	9	٥	٥	6	٥	6	0	•	6	•	•	1	3 0	
Net Cash How from Operations after Tax	9	7887	.329450	296701	44077	16624	26797	107544	332926	251326	153555	110634	15085	247417	244580	241034	167735	1
								ł							ALL PARTY	2705	131441	17700

Table 11. (contd)

APITAL EXPENDITIBLES	66	18E	1995	1996	1997	1998	1999	8	1000	2002	202	Ø	2002	2002	2002	200	2000	200
Annual																		
PlanyEquipment	5300	23500	351300	358600	38600	7200	2220	7200	006KS	234900	92400	92400	00166	ğ	Ş	Ş	ğ	ğ
Efficiency	0	0	35632	53706	47043	46373	90691	47301	44030	4377	42812	42206	٥	٥	٥	٥	٥	
Cumulative												ľ						
Plant/Equipment	2300	28800	380100	738700	005777	784700	206364	29100	1334000	1868900	1961300	2053700	2153100	2153800	2154500	2155200	2155900	315660C
Efficiency	0	0	35632	86336	136381	182754	339660	196927	330991	36413	407225	49431	449031	449431	46901	1004	449431	449431
DEBT								<u> </u>										
Total Funds Borrowed						-												
Principal - Beginning Balance		78800	366932	412306	53853	53873	24106	54501	578930	578322	135212	134606	8	٥	0	•	°	ľ
Remaining Balance		25993	372208	700761	089620	631129	\$61193	480727	9/9958	1166262	1065548	1003640	657/68	88458	469748	246936	105604	5116
Principal Paid		2007	40717	13754	19646	110064	123042	136967	202082	268735	135927	196513	206582	211001	216710	22722	141393	34440
Interest Paid		9107	\$0682	91645	29055	81954	48036	6770	74176	10050	91103	1104	2117	62822	48052	32862	17290	1392
Total Payment		4823		138670	153046	162017	171078	180206	277158	369185	327030	28052A	282794	273023	264762	25563A	158682	61832
HEAT PRICE NECESSARY FOR OPERATION								-				Ī				ľ		
Combined Steam & Hot Water - Kc																-		
Annual Price, Kc/MWh	346		423	537	203	627	637	8	846	8	35	108	굸	632	82	878	38	Sis
Annual Price, Ko/Cj	8	ጆ	117	149	167	174	183	195	587	111	238	n	3	ia	2	S	18	7.
Discounted Annual Price, Kc/MWh		787	350	40	411	389	371	359	ኟ	623	330	791	ş	Ħ	817	8.	2	101
Discounted Levelized Price, KefMWh		83																
Discounted Levelized Price, Ke/G)		180.65																
Steam Share of Production	0.31	६ ४ ७	97.0	623	62.0	१८०	0.25	0.26	0.26	0.26	9770	0.27	0.27	0.27	0.27	0.27	0.27	0.27
Combined Steam & Hot Water - S																		
Annual Price, \$MWh	12.35		15.11	19.17	21.50	22.39	13.47	25.01	30,20	35.59	30.56	28.60	33.66	8.83	29.62	32.55	14.33	18.49
Discounted Annual Price, \$PAWh		10.62	12.48	14.40	14.69	13.90	13.25	12.63	14.09	15.70	11.78	20.02	10.72	99	2.80	80%	5.29	3,66
Discounted Levelized Price, SMWh		លល																
Steam Share of Production	0.31	620	0.28	0.25	920	973	รรช	92.0	88	97.0	950	037	220	937	027	ŝ	22.0	21.0

Table 12. Structure of Plzeň Heating Company's Fixed Assets as of December 31, 1993

Fixed Assets	Purchase Price (10 ³ Kč)	Current Value (10 ³ Kč)	Writeoff (%)
1. Buildings	245,075	133,565	46
2. Construction	314,541	156,251	50
3. Energy Equipment Share: Stage I - Heating Plant Stage II - Co-generation Plant	274,003 25,781 236,463	125,786 4,485 114,022	54 83 52
4. Work Machines and Equipment	4,462	1,787	60
5. Instruments and Special Technical Equipment	39,869	17,027	59
6. Transportation Means	40,574	6,943	83
7. Inventory	1,956	1,022	48
Total Fixed Assets	920,514	442,399	52

Table 13. Structure of TEZA's Fixed Assets as of November 30, 1993

Fixed Assets	Purchase Price (10 ³ Kč)	Current Value (10³Kč)	Writeoff (%)
1. Buildings	103,925	47,919	54
2. Construction	252,886	182,080	28
3. Energy Equipment	51,022	10,281	80
4. Work Machines and Equipment	6,771	1,312	81
5. Instruments and Special Technical Equipment	66,413	50,418	24
6. Vehicles	9,919	2,037	79
7. Inventory	354	42	88
Total Fixed Assets	491,289	294,089	40

Table 14. An Evaluation of the Technical State of TEZA's Fixed Assets

Division	Book Depreciation	Technical Depreciation
Heating Plant Světovar	94%	73%
Heating Plants Letná/Doubravka	81%	58%
Heating Plant Bory	81%	68%
Heat Exchanger Stations Skyrňany	61%	51%
Heat Exchanger Stations Lochotín	22%	12%
Support Operations	71%	60%
Heat-Metering Service	9%	16%
Company Headquarters	47%	64%
TEZA Total	40%	30%

The City plans to transfer TEZA to City ownership. At the same time, it will exchange property between Plzeň Heating co. and TEZA so that Plzeň Heating Co. will own all network heating sources and TEZA all the distribution lines and exchanger stations. The City will then rent the heat distribution lines to Plzeň Heating Co., who will thus operate the entire network, from the sources to the customer transfer stations. This plan will allow for overall optimization of the network and will reduce some costs.

Renting the municipal heating network to Plzeň Heating Co. will allow the City to take some of the profit from Plzeň Heating Co. into its budget. It can also take the income tax, which would otherwise go into the state budget.

Rental from the heating network will be a revenue for the city budget, and if current legislation stays in place, it will be taxed back into the city budget. If this tax (about 500 million Kč in today's prices for the period 1994-2010) is reinvested in the district heating system network, it will be positively reflected in the network's economic profile, and the price of supplied energy can be reduced by 6% to 7%.

8.0 Related Publications

This report is one of four containing an energy assessment of options for upgrading the district heating system for the City of Plzeň, Czech Republic. The other reports are

An Evaluation of the Supply-Side Options for the Plzeň District Heating System (Gilbert/Commonwealth)

Assessment of the Buildings Sector Efficiency Resource for the City of Plzeň (Pacific Northwest National Laboratory)

Efficiency and Supply Resource Options for the Upgrade of the Plzeň District Heating System (Pacific Northwest National Laboratory)

Heat Supply in Plzeň: Final Report (SEVEn, Pacific Northwest National Laboratory)

All of these reports were published by

Pacific Northwest National Laboratory 901 D Street S.W., Suite 900 Washington, DC 20024-2115.